Specific Procurement Notice
Request for Proposals
Works
(Design and Build)

(Single-Stage Request for Proposals, without Initial Selection)

Employer: JSC Georgian Railway (GR)

Project: Anaklia Regional Gateway and Overland Connectivity Project (P519916)

Contract title: Design and Build of a Railway and Related Infrastructure Connecting to the Anaklia Deep-Sea Port

Country: Georgia

RFP No: GE-GR-581481-CW-RFP

Issued on: November 13, 2026

1. The Government of Georgia intends to apply for financing from the World Bank toward the cost of the Anaklia Regional Gateway and Overland Connectivity Project, and intends to apply part of the proceeds toward payments under the contract for "Design and Build of a Railway and Related Infrastructure Connecting to the Anaklia Deep-Sea Port."

2. The JSC Georgian Railway (GR) now invites sealed Proposals from eligible Proposers for "Design and Build of a Railway and Related Infrastructure Connecting to the Anaklia Deep-Sea Port." The Contract will be implemented in accordance with the "Conditions of Contract for Plant & Design-Build for Electrical & Mechanical Plant & for Building & Engineering Works Designed by the Contractor ("Yellow book") Second edition 2017, reprinted 2022 with amendments". The scope of works includes, *inter alia*, design and construction of embankment, construction/reconstruction of railway stations and related facilities, railway track, superstructure and overhead contact line in the stations, construction of railway track and overhead catenary system on the main line. The total length of the line is approximately 17.7km. **The Time for Completion of the Design and Build is 30 (thirty) calendar months from the Commencement Date, followed by a Defects Notification Period of 18 (eighteen) calendar months.**

3. Procurement will be conducted through international competitive procurement using Request for Proposals (RFP) as specified in the World Bank's *Procurement Regulations for IPF Borrowers for Goods, Works, Non-Consulting and Consulting Services, dated September 2025, Seventh Edition* ("Procurement Regulations"), and is open to all eligible Proposers as defined in the Procurement Regulations.

4. Proposals will be evaluated in accordance with the evaluation process set out in the RFP document. The following weightings shall apply for Rated Criteria (including technical and non-price factors): 50% and for Proposal cost: 50%.

5. Proposers shall meet the following minimum qualification criteria to qualify for award of the Contract:

    a) The Proposer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the construction **cash flow**

requirements estimated as **USD 20,000,000 [Twenty Million US Dollars]** for the subject contract(s) net of the Proposer's other commitments.

b) **Minimum average annual construction turnover of USD 125,000,000 [One Hundred Twenty-Five Million US Dollars],** calculated as total certified payments received for contracts in progress and/or completed within the last 5 [2021, 2022, 2023, 2024, 2025] years, divided by 5 [five] years.

c) **A minimum number of similar contracts** (construction of railway embankment and track, with electrification works/power supply) specified below that have been satisfactorily and substantially completed as a prime contractor, joint venture member, management contractor or Subcontractor between 1st January 2017 and proposal submission deadline:

(i) **1 contract**, with a minimum value of **USD 320,000,000 (Three Hundred and Twenty Million)** equivalent;
Or
(ii) **2 contracts**, each of minimum value of **USD 160,000,000 (One Hundred and Sixty Million)** equivalent.
(iii) At least 1 contract consisting **preparation of detailed design for a railway construction** (including construction of railway embankment and track, with electrification works/power supply).

d) For the above and any other contracts [substantially completed and under implementation] as prime contractor, joint venture member, or Subcontractor between 1st January 2017 and proposal submission deadline, a minimum construction experience in the following **key activities** successfully completed in any 24-month consecutive period:

- **Arrangement of traction substation –** at least 35kV;
- **Railway laying works on reinforced concrete sleepers –** 24km;
- **Electrification works and arrangement of contact network –** 33km;
- **Arrangement of signalling, interlocking and blocking system (SCB).**

e) For the above and any other contracts [substantially completed and under implementation] as prime contractor, joint venture member, or Subcontractor between 1st January 2017 and proposal submission deadline, experience in managing ES risks and impacts in the following aspects: ***implementation of at least 1 Environmental and Social Management Plan under large-scale infrastructure construction project.***

6. The eligible Proposers may obtain further information from JSC Georgian Railway, Attn: *Ms. Teona Miminoshvili, at anaklia.project@railway.ge*, and inspect the RFP Document during office hours [i.e. 10:00 to 18:00] at the address given below.

7. The RFP Document in English may be acquired by eligible Proposers free of charge upon the submission of a written application to *anaklia.project@railway.ge*. The document will be sent by e-mail.

8. A single-stage, two-envelope RFP process will be used, and the Proposal will consist of (i) the Technical Part, **without any reference to prices**; and (ii) the Financial Part, as detailed in the RFP Document. **The Technical and Financial Parts of the Proposals shall be submitted simultaneously in two separate sealed envelopes.**

9. The Proposal, both the Technical Part and the Financial Part, must be delivered to the address below on or before **January 15, 2027 16:00 (local time)**. Electronic

Procurement will not be permitted. Late Proposals will be rejected. The Technical Part of the Proposals will be publicly opened in the presence of the Proposers' designated representatives and anyone who chooses to attend at the address below on **January 15, 2027 16:00 (local time)**. The Financial Part shall remain unopened and will be held in safe custody of the Employer until the second public opening of the Financial Part, following the evaluation of the Technical Part of the Proposals.

10. All Proposals must be accompanied by a Proposal Security of USD 2,050,000 (Two Million Fifty Thousand US Dollars).

11. All Proposals must be accompanied by a Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Declaration.

12. Attention is drawn to the Procurement Regulations requiring the Borrower to disclose information on the successful Proposer's beneficial ownership, as part of the Contract Award Notice, using the Beneficial Ownership Disclosure Form as included in the RFP document.

13. The address referred to above is:

JSC Georgian Railway (GR)

Attn: Ms. Teona Miminoshvili

15 Tamar Mepe Avenue, Tbilisi, 0102, Georgia

Tel: (+995 32) 219 90 09

Email: anaklia.project@railway.ge

Web Site: www.railway.ge